



Style 85

World's Only Split Cartridge Seal











- Established in 1983 by Hank Slauson in Vermont, USA Owner and President
- Chief Engineer Kim Simmons joins FAS in 1986; previous work experience with EG&G Sealol and Flexibox
- Opened a second branch in Sao Paulo, Brazil in 1996 As of today, we:
- offer a multitude of seal lines (API 682 compliant double and single, High Temp., Split & ANSI cartridge seals, welded metal bellows, component seals, lube systems.)
- number of employees has grown for past five years, including State Award
- supply 500+ distributors, resellers and selective OEM's in 30+ countries









Our Mechanical Seal Product Line



- Split Cartridge: Patent 5662340
 - Integrated Single Cartridges
 - Double Cartridges
 - Industry Leading High Temp **Metal Bellows Cartridge**
 - Component Seals
 - OEM Specific Seal Designs: Cryogenic, Sundyne, etc.
 - Hermetic Bellows





3/10/2015











History of the Split Seal

Flex-A-Seal

• Split seals were first used on nuclear submarine main propeller shafts in 1954. They were as reliable as conventional solid seals, but very expensive due to the technology at the time

- O-Rings used to be glued, creating a "hard spot" that'll prevent proper sealing
- Glued elastomers are never acceptable as a dynamic elastomer
- Early split seals would have to be heavily re-machined to return to concentricity after being cut in half with a saw.
- The use of EDM to split manufactured parts makes for a more streamlined process















Difficult/Time consuming installs: SOLVED Pump & Equipment disassembly: NOT REQUIRED LESS DOWNTIME when replacing seals equals CO\$T \$AVING\$









Why a Split Seal?

Chemical Processing Food Processing Industrial Mining Pharmaceutical Power Generation Petrochemical Pulp and Paper **Refining Water Pump** Water and Waste Treatment Pumps Mixers Agitators













Why a Split Seal?

Flex-A-Seal

Leaking Pump: Break or cut off the present solid gland and seal and install a split seal. The pump can be back on stream quickly without disassembly of equipment.

Mixers and awkward locations: Very costly equipment disassembly avoided

Vertical and horizontal split case pumps: Very costly equipment disassembly avoided

Dangerous install: Short install times are important for

safety

Damaged Sleeve: From previous packing use. Split Seal doesn't sit on damaged area

Expensive Leaking product: Reduces leaking product when replacing packing









Why a Split Seal?

Flex-A-Seal

COST SAVINGS

Equipment Downtime (Man Hours)

Seal Install Time Shortened (Man Hours)

Electricity Cost Savings when converting from packing to a Split Seal

Reduce amount of Leaking Product

Reduce amount of water used for a Seal

Factory based repair













Annual Packing Costs:

- + Packing
- + Shafts and Sleeves
- + Bearings
- + Lost Pumpage
- + Routine Maintenance
- + Packing Flush
- + Remove Flush from Product
- + Additional Power to Drive Packed Pump
- **\$** Total Sealing Expenditures



+ New Seal

\$ Total Sealing **Expenditures**







The easiest installation of any split seal in the world

Only split seal in the world in which just two pieces are handled: Faces can't be damaged from handling





















Only split seal in which impeller can be adjusted without removing the seal

Only split seal that is fully assembled and pressure tested at the factory











No measurements. No special tools.

No shims. No glue.





















Style 85 **SPLIT SEAL**













Designed to fit majority of pumps and mixers without modification

Inside seal arrangement uses fluid pressure to help keep faces closed



Fluid Sealing "Solution Providers" Worldwide for 30 Years



SPLIT SEAL





Style 85 SPLIT SEAL

Cartridge Style Setting Clips

- Assures axial and radial alignment
- > No measurements, shims, or special tools required
- Impeller can be adjusted without dismantling the seal by simply replacing the clips and loosening the set screws
- All other split seals require complete seal disassembly to make impeller adjustments









Centrifugal force keeps product away from seal faces

Springs are located out of the product and protected by an "o" ring to eliminate clogging











Style 85 SPLIT SEAL

Cup point set screws transmit torque and prevent axial motion

 Most split seals rely on some sort of clamped elastomer that is vulnerable to slippage and elastomeric breakdown















MATERIALS

Metallurgy: 316 Stainless Steel Hastelloy-C276[®] Springs

Faces:

Carbon

Silicon Carbide

Elastomers:

Viton TM

Aflas $^{\text{TM}}$

***FDA APPROVED OPTIONS AVAILABLE









1" to 9" shaft diameters available Metric sizes range 45mm-219mm







INSTALLATION VIDEOS:

- <u>http://www.flexaseal.com/</u>
- <u>https://www.youtube.com/watch?v=_fPyHAdSbrQ</u>
- <u>https://www.youtube.com/watch?v=HO8iRyP-W28</u>















The Pack Ryt[™] System













Style 85 SPLIT SEAL working with The Pack Ryt[™] System





PLAN - 32

INTENT - Used in services containing solids or contaminants, where a clean cooler compatible flush at a higher pressure will improve the seal environment · Product dilution will occur

BENEFITS - CLEAN, COOL EXTERNAL FLUSH FLUID EXTENDS SEAL LIFE BY REMOVING HEAT AND KEEPING ABRASIVE AWAY FROM SEAL FACES

CONVENTION - APPLIED WITH A CLOSE-CLEARANCE THROAT BUSHING THAT

FUNCTIONS AS A THROTTLING DEVICE TO RAISE SEAL CHAMBER PRESSURE OR ACT AS BARRIER TO ISOLATE PRODUCT FROM THE SEAL CHAMBER







Flex-A-Seal Style 85WS (water saver):



Flex-A-Seal Fully Split Cartridge Seal with Water Saver

Model: 85 WS

Advantages:

• Ease of installation -

Pump does not have to be disassembled to change the 85 WS. This is a huge time and labor cost savings when a seal change out is needed.

• Use existing stuffing box -

Don't need the added expense of replacing the current stuffing box with a new costly mechanical seal adapter typically purchased from the pump OEM.

• Huge Water Savings –

Reference Table 5 page 10 in the Goulds Model 5500 Installation Manual For smallest size Frame B1 (2 ½ Sleeve) Flush Water Requirement is 19 GPM or 27,360 Gallons per Day. Using the 85 WS this flush can be reduced below ½ GPM assuming a 15 PSI differential. For Largest Size Frame B5 (8 Sleeve) Flush Water requirement is 70 GPM or 100,800 Gallons per Day. Using the 85 WS this flush can be reduced below

Using the 85 WS this flush can be reduced below 5 GPM assuming a 15 PSI differential.

• Provides Radial Bearing Support-Very important in older pump models that may have used the packing rings to support the shaft.











PACK-RYT®

"A Winning Combination"

Flex-A-Seal mechanical seals with a Pack Ryt® bearing/bushing "ORM" O-ring mount design.

This patented design is a proven problem solving solution which addresses two common problems, of radial shaft movement and the need to reduce excessive water flush consumption commonly found in process plants around the world. This design requires no modification to the existing rotating equipment.

The "ORM" bearing/ bushing was developed to provide additional bearing support to centralize and stabilize the rotating shaft in the stuffing box/seal chamber. In addition to this it can significantly reduce the amount of water or flush media going into the sealed product. To achieve this goal a special compression molded proprietary blend of carbon fiber, graphite and thermoplastic material was developed. This material has excellent strength, thermal and chemical resistant properties and is self lubricating. The ORM has moved the typical bushing design which has traditionally, worn out easily, experienced increased leakage and wear on sleeves or shafts to a truly superior bearing design.

Common rotating equipment which has excessive radial shaft movement includes:

Centrifugal pumps: In a perfect world these pumps would operate exactly as designed and run at their "BEP" Best Efficiency Point. But in the real world the pumps can actually run at the extreme left or right of the BEP of its performance curve. When this happens the shaft will suffer a deflection load between the equipment bearings and impeller. In the area of the mechanical seal this will cause vibration and radial shaft movement which can misalign the rotating and stationary components of the mechanical seal. This leads to fatigue of the mechanical seal components, leakage and ultimate failure of the mechanical seal. **Vertical pumps**: Long slender shafts with little support.

- Horizontal split case pumps: Due to the long over hang between bearings the shaft can sag, particularly in the older pump designs which relied on the packing rings to provide shaft support. This becomes a problem when the pump has been converted to a mechanical seal.
- <u>Agitators and mixers</u>: With long overhung shaft designs top, side and bottom entry.

Advantages:

- Stabilizing the shaft will increase the MTBF of the rotating equipment by increasing the life of the mechanical seal and bearing.
- Significantly reduces the volume of water or flushing media into the process. Very important for process plants looking to conserve water consumption.
- Eliminates the need for a flowmeter which can clog over a period of time, then choking off the flush which will cause the mechanical seal to fail prematurely.
- Improves the sealing environment for longer mechanical seal life. With the tighter bearing clearance between the ORM and the shaft allows the velocity of the water or flushing media to keep abrasives and solids from entering the stuffing box.
- Easy Installation; simply slide the ORM down the stuffing box until it contacts the throat of the box. An O-ring on the outside diameter of the ORM will seal the stuffing box bore.
- Available in solid or split arrangements the split arrangement is ideal when used with the style 85 split cartridge seal. This eliminates the time needed to disassemble the equipment.
- With the self lubricating properties of the ORM material it will not wear the stainless steel shaft or sleeve. This eliminates the need and cost to harden them.









CASE STUDY

Flex-A-Seal

South East

- June 7, 2011 -

Flex-A-Seal's Patented **Style 85 Split Cartridge Seal 9**" **I.D.** was recently installed at a large fossil plant in the South East. **The entire mechanical seal installation, including split adapter plate and bushing, was completed in 21 MINUTES and subsequently performed perfectly.** Because the Style 85 Split Seal is fully assembled and pressure tested at Flex-A-Seal, sealing integrity is insured completely before being sent to the field, ensuring each installation the highest success rate.

"We have saved hundreds of man hours using Flex-A-Seal's patented Style 85 Split Cartridge Seal over the years. Installing a mechanical seal of this size in under 21 minutes is unheard of in our industry. The split seal actually performs better than the traditional seals we have purchased from other manufacturers in the past."





CASE STUDY Washington DC

A large wastewater plant in Washington DC uses a **Morris MF8o** sludge pump with a 3 3/4" shaft. Previous seal installations required pulling out the shaft and bearings, bolting the seal to the pump, then feeding the shaft back through the seal. The entire process typically took two production days. **We installed a patented Style 85 split cartridge seal in fifteen (15) minutes.** This seal has continued to run over one year without incident. Flex-A-Seal has proven the economic and time benefits of easy installation and low maintenance in waste water treatment plants all over the country.









CASE STUDY

Indiana

A US steel mill in Indiana uses **Goulds** vertical pumps to move dirty water for their descaling process. Previous sealing methods proved unsuccessful and the end user became very unhappy with the lack of technical support when seals continued to fail. We were called in to analyze the situation and verified our patented Style 85 fully split cartridge seal would operate successfully in the process. We proposed the design, explaining the installation and maintenance benefits. The end user installed their first **Style 85 in less than thirty (30) minutes and the seal has been operating trouble-free.**















ANHEUSER-BUSCH REFERENCES:

















| | Flex-A-Seal, Inc. One Jackson Street Essex Junction, VT 0545 | 2 USA Flex-A-Seal | Sales Orde | Fiex-A-Seal, Inc. One Jackson Street Essex Junction, VT 05452 USA Phone 802-878-8307 Fax 802-878-2479 Web www.faxaaeal.com E-Mail <u>Sadeciffexaaeal.com</u> | Flex-A-Seal | USA Flex-A-S | Sales Order |
|--|---|--|---|--|--|---|------------------------------|
| Flex-A-Seal, Inc. One Jackson Street Essex Junction, VT 05452 USA | Essex Junction | | | Summary | | <u>.cm</u> | |
| B02-878-8307 | Phone 802-876-5557 Fax 802-878-2479 Web <u>www.flexaseal.c</u> E.Mail sales@flexasea | | | Total Amount: Shipping Method: UPS GROUND | Confirmation ID: ORD-12109-N0W9K9 Order ID: S009371 | Confe | mation D: ORD-12152-R9G0S8 |
| Web www.fec.asce.com | | Confirmation ID: | ORD-12152-R9G058 | Requested Ship Date: 4/8/2014 Payment Terms: Net 30 | Quote ID: Revision ID: Order Date: 3/28/2014 | S GROUND Order | D: \$009355 |
| Confernation D: OND | Summary | Confirmation ID: | S009355 Revision ID: | Customer PO: 28085 Requestor: Williams, Chera | Sales Rep: Inside Sales (House Account) Customer Shipping Account Number: | t 30 Order | Revision ID: |
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| Shipping Her 10/15/2014 Order Date: 9/11 | 2014 Shipping Healton is Sales (House Requested Ship Dutte: | 4/10/2014 Order Date: | 3/28/2014 Inside Sales (House Account) | Bill To: EQUIPMENT PRO INC. | Ship To: Anheuser-Busch Williamsburg | lians, Chera Custo | ner Shipping Account Number; |
| Payment Termsi 29672 Customer Shipping Acc | unt Number: Payment Terms | Net 30 Sales Rep: 28069 Customer Ship | aping Account Number: | DARRYL ROTH | 7801 Pocahontas Trail | Ship | |
| Custorier PO1 2000 Custorier Custori | Customer PO: | Williams, Chera | | 721 PARKWOOD DR. STE. GENEVIEVE, MO 63670 | Willumburg, VA 23185 USA | | lo: ser-Busch Willamsburg |
| Shipping Information Ship To: Advance-Busch Willia | Requestor: Shipping Informati | ton Ship To: | | USA Fan: 573-883-2521 | | 7801 | locahontas Trail |
| Ball Yor Tents Pocyhortad Tra | sill To: | | sch Williamsburg | Phone: 573-883-2373 Customer ID: EQU001 | | Willer | burg, VA 23185 |
| DARRYL ROTH BUILDING | EQUIPMENT FILE | 7801 Pocaho Williamburg | ontas 11em | Details | | | |
| 721 9480W000 DR. USA STE, GEN2/SEVE, NO E3670 Tag Sumber: 549 # | 1475550 DARRYL ROTH | Williamburg | - | Part # Description PS50448 328503C2V52 STYLE 85 SPL CARTRIDGE SEAL | Unit Quantity Price Discount Sub iPLIT Each 2.00000 \$1,393.60 \$0.00 | otal | |
| NSA Fair: 573-883-3521 | 721 PARKWOOD DR. STE, GENEVIEVE, MO 63 | | | CARTRIDGE SEAL 2 " STYLE 85 PATENTED PJ CARTRIDGE SEAL W/ FLUSS CARBON V5 SILCON CARB O-RINGS / 316 S.S. / HAST- | RULLY SPLIT SH GLAND. | | |
| phone: \$73-883-2373 | USA | | | CARBON VS SILICON CARBI O-RINGS / 316 S.S. / HAST- | | ion in the second se | |
| Customer 10: EQUIDS | rity Price Fast: 573-883-2521 | | | Notes: SAP # 1564907 | Subtotal Estimated Freight | NS2 STYLE 85 SPLT | quantity |
| Details Description Each 1.0 | phone: 573-883-2373 Customer ID: EQU001 | | | | Estimated Tax : | 0.00 (LE 85 PATENTED PULLY SPLIT | 1.00000 S0.00 |
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| WHEN RECOVERED | | CARTRIDGE SCILICON CARBIDE / VITON CARBON V5 STLICON CARBIDE / VITON CARBON V5 STLICON CARBIDE / VITON O-RINGS / 316 S.S. / HAST-C SPRINGS | Subtotal Estimated Freight | | Phone 502-878-8307 Flex-/ | A-Seal | \$0 |
| | Notes: | | Estimated Tax | \$0.00 | E-Mail sates@fexateal.com | | |
| | SAP # 15157 | 63 | Total | | Tatul Amounts Shipping Mothods UPS GROUND | Confirmation ID: ORD-13282-02R256 Order ID: 5010272 | Page 1 |
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| | | | | | Shipping Information | Ship To: | |
| | | | | Page 1 of 1 | EQUIPMENT PRO INC. | Anheuser-Busch Merrimack Brewer 221 Daniel Webster HWY | |
| | | 10:30 AM Prepared by : Haggerty, Lisa / lis | sah@flexaseal.com | 7 | 721 PARKWOOD DR. | Merrimack, NH 03054 | |
| | 9/23/2014 | 10:30 AM | | 03 | USA VSA | | |
| | | | | Ph | hone: 573-863-2373 | | |
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World















































| AB PLANT | AB CONTACT: | FAS CONTACT / REP: | NOTES: |
|-------------------|--------------------|--------------------------|--------|
| LOCATION: | | | |
| Baldwinsville, NY | | FAS hqtrs. / Tyler | |
| | | Sadler | |
| Cartersville, GA | | Roger Sorel | |
| Columbus, OH | | Paul F. / TE | |
| Fairfield, CA | | Alex Slauson / Matt | |
| | | Jensen | |
| Fort Collins, CO | | Max M. / SE | |
| Houston, TX | | Doug Strahm / Skip | |
| | | Kretschmar | |
| Jacksonville, FL | | Roger Sorel | |
| Los Angeles, CA | | Matt Jensen | |
| Merrimack, NH | | FAS hqtrs / Tyler Sadler | |
| | | | |
| Newark, NJ | | Tyler Sadler | |
| St Louis, MO | | E Pro / Alex Slauson | |
| Williamsburg, VA | | Roger Sorel | |
| | | | |

HOW CAN WE HELP?













REFERENCES:

STYLE 85 SPLIT CARTRIDGE SEALS 09/15/2014

| DWG # | FAS Code | Equipment Manufacturer | Model / Size | End User | Location | Product |
|---|----------------|---|--|---------------------------------|------------------------------|----------------------|
| FS51057 | 10485X03C2VS2 | GOULDS | MFD 30X30-27125 Vertical SN34736 | Metropolitan Sewerage | Asheville, NC | DIRTY WATER |
| FS52664 | 248503C2VS2 | GOULDS | Vertical Turbine | AESETCO STEEL | AL | DIRTY WATER |
| FS52664M11 | 248503C2VZ2 | GOULDS | Vertical Turbine | AESETCO STEEL | AL | DIRTY WATER |
| FS50454 | 448503C2VS2 | | | Durham Region WWTP | Ontario, Canada | WASTE WATER |
| FS50458 | 5285 | ALLIS CHAMERS | MODEL 200 NSWV | George's Creek WWTP | Westernport, MD | SEWAGE |
| FS50460M32 | 568503S2VS2 | JOHNSTON | 24DC | CONDO ELECTRIC | Hialeah, FL | WASTE WATER |
| FS52687 | 40MM85X03C2VS2 | JAPROTEK | Top Mounted Agitator GS04-AG5 4850 2344/96 | WASTER WATER TREATMENT PLANT | | BIOLOGICAL SLURRY |
| ((((((((()))))))))) Flex-A-Seal (((((())))))) | | (((((((((() Flex-A-Seal (((((())))))))))))))))))))))))))))))) | 1 | Flex- | (((((() A-Seal ((()(() | |













REFERENCES:

| | | 9/15/2014 | | | | |
|-----------------------------------|--|---------------------------|--------------|-----------|--|-----------------|
| Customer | Equipment | Application | Seal Size | Installed | Status | Contact |
| TVA Cumberland City, TN | ASH | Limestone Slurry | 9.00" | 2009 | 3 seals originally installed and still in service | Ken Parker |
| IP Courtland - Courtland, AL | Lightnin Agitator | Paper Stock | 5.50" | 2008 | Ran leak free until this year when the mill was mothballed | Terry Honeycutt |
| IP Courtland - Courtland, AL | Beloit Jones RePulper | Paper Stock | 6.75" | 2010 | Installed 4 seals all which ran leak free until mill was mothballed in 2014 | Terry Honeycutt |
| IP Courtland - Courtland, AL | Goulds 3420 | Paper Stock | 7.50" | 2013 | Installed 2 seals on Split Case Goulds which ran leak free until mill was mothballed in 2014 | Terry Honeycutt |
| Boise White Paper - Jackson, AL | Goulds 3175 L | Recycled Paper Stock | 4.75" | 2010 | Installed in 2010 and still running leak free | Tony Batley |
| Boise White Paper - Jackson, AL | Goulds 3175 M | Recycled Paper Stock | 3.75" | 2010 | Installed in 2010 and still running leak free | Tony Batley |
| Boise White Paper - Jackson, AL | Goulds 3175 S | Recycled Paper Stock | 3.00" | 2010 | Installed in 2010 and still running leak free | Tony Batley |
| Styrolutions - Decatur, AL | Agitators | Styrene Monomer Vapors | 3.00" | 2010 | Installed 3 Seals still running leak free to date | Billy Brown |
| Fort Worth Water - Fort Worth, TX | Vertical Turbine Pump | City Water | 1.687" | 2013 | Installed 1 seal, seal is leak free to date | Isaac Galavan |
| Corinth Water - Corinth, MS | Vertical Turbine River Water Intake Pumps | River Water | 2.187" | 2014 | Installed first seal in May of 2014 and a second on a second pump in August 2014 - both are leak free | Bob Cooner |























September 15, 2014

STYLE 85 U.S. PATENTED SPLIT SEAL

REFERENCES:

•

 Melanie Adair Purchasing/Office Assistant (801) 942-3674 adair@mwdsls.org Metropolitan Water District of SaltLake and Sandy 3430 Danish Road Cottonwood Heights, UT 84093

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 cjohnson@barrick.com
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 460 West 50 North, Suite 500
 Salt Lake City, UT 84101

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Jim Mitchell Planner (435) 864-6804 Intermountain Power Service 850 W. Brush Wellman Road Delta. UT 84624-9546

INSTALLATION VIDEOS: http://www.youtube.com/watch?v= fPyHAdSbrQ

http://www.flexaseal.com/blog/

ONE JACKSON ST., PO BOX 184, ESSEX JCT., VT 05453-0184 (802) 878-8307 1-800-426-3594 FAX (802) 878-2479

Email: sales@flexaseal.com





TESTIMONIAL:

Flex-A-Seal

Jeff,

If you hadn't reminded me of all the Flex –a-Seal installs I would have forgotten. Since they were installed, we never had another issue with them, unlike the John Crane seal issues we had in the past before installing a Flex-A-Seal's split. But the four pulper locations were the installs that really shined. After numerous John Crane split seal repair kit install on the East reel pulper, and the number of dollars spent, your seal was a money saver, and most of all, it stopped the leakage of the stock. That's why we installed your seal in the other three pulpers. You know what a tough life a pulper goes through. But what else impressed me was the very high quality and the cost. I mean, we were buying a repair kit from John Crane which only included the seal faces and bellows with some super glue included for around \$ 600.00 less than your entire seal cost along with a throttle bushing included for the stuffing box. I do really appreciate the price and quality of your split seal. I absolutely hate a reliability issue. This was a real pain, I only wish we had them twenty years ago when this problem started. But enough said, the Gould's double suction pump you first installed the seal in, I had forgotten about it, once the two seals were installed, no more issues. That's the way I like it. Fix it and go on, not have to return to keep doing the same thing over again and again. That was the issue with the pulper, that is until we installed your Flex-A-Seal. Thanks Jeff, you're the Man, Seal man that is!!

Thanks again, Terry Honeycutt Hexcel, Decatur, Alabama 256-340-4153















442c vs. FAS Style 85:

To all FAS employees,

Reviewing this new Chesterton split seal design they have made several changes to address some of the inherent weak points of the 442 design. Their number one cause of the 442 failure is due to the difficulty of installing this seal on the pump. This is mainly due to the handling of the two primary seal faces as well as all of the O- Rings as shown in the 24 steps required in the installation instructions. By addressing this issue of simplifying installation they are trying to achieve better seal reliability at start-up. This is great news for us since it validates what we have been saying about the 442 design.

The new 442C has eliminated the ball and socket O- Rings and does require less handling of the two seal faces. Of the 10 features and benefits only two are new: Interlocking Face Alignment and Spring lifter. According to the new installation instructions there are 10 steps needed to prepare the seal for installation, then 16 more steps to install the seal on the pump. There is less handling of the faces but the lapped faces are still exposed to dirt, grease, debris, etc. (they even supply a wipe to clean them)and there is still the potential handling damage. The 442C is better but is still more complicated to install when compared to our Style 85 (5) steps.

This new design is still defined as a component mechanical seal since it has (4) pc that have to be assembled on the pump, the set screws lock the rotary seal ring assembly to the shaft which can't be reached after the (2) stationary gland assemblies have been bolted together. So it is impossible to make any impeller adjustments the way a true cartridge mechanical seal (as the seal industry defines) can do. Another important point since the 442C is a true component seal it cannot be pressure tested at the factory like the Style 85. So Chesterton is still having the end user to be responsible to verify that this complicated seal with precision lapped faces is assembled correctly on the pump.

It was also interesting to note that the "easy field repair" of this seal now requires 38 steps to get it ready to install.

Kim











